

Jonathan L. Wilson

Associate

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Executive Summary

Intelligent, ambitious business professional with extensive background in management consulting, process improvement and project and program management based on a foundation of engineering and analytics with demonstrated success in highly diversified, complex and disparate organizations

Experienced consultant with more than 10 years of experience in Aerospace, Defense, Energy, Financial Services, Government and Manufacturing working on project teams leading process improvement and restructuring initiatives

SPECIALTIES

- ◆ Strategic Business Unit Strategy
- ◆ Merger and Acquisition Strategy
- ◆ Organizational Design
- ◆ Business Cost Restructuring
- ◆ Operations Improvement

CLIENTS

U.S. Government Agencies

Aerospace and Engineering

Int'l Financial Institutions

Professional History / Education

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| Foreign Service Officer, U.S. Department of State | 2015 – 2017 |
| Associate, Booz Allen Hamilton, Inc. | 2012 – 2015 |
| Engineer Officer, U.S. Army | 2005 – 2010 |
| MBA – Wake Forest University School of Business | 2010 – 2012 |
| BE Civil Engineering – Vanderbilt University | 2001 – 2005 |

Certifications: Project Management Professional; Six Sigma Black Belt

JONATHAN L. WILSON – SAMPLE CLIENT ENGAGEMENTS

Mr. Wilson is an Associate of MW JONES & COMPANY INC based in Reston, Virginia. Currently, Mr. Wilson is supporting MW JONES & COMPANY's project delivery to the U.S. Aerospace, Defense and Industrials (ADI) market segments focusing on Strategy, Business Restructuring and Operations Improvement.

Strategic Business Unit (SBU) Strategy

- At the National Science Foundation worked with the Director of the Division of Administrative Services to author a governance structure outlining the strategic mission and vision for the organization, including detailed roles and responsibilities for subordinate offices and associated Standard Operating Procedures (SOP).
- Assisted the Office of the Secretary of Defense for Operational Energy in creating quantifiable operational energy consumption metrics and targets for each ground, sea, and air domains to understand and forecast the long-term aggregate trends in fuel demand across the armed services.
- Completed two business case analyses for the U.S. Air Force to determine the operational and fiscal implications on investments intended to reduce fuel demand: one to determine the impact of implementing cost index flight profile optimization software for use during mission planning and another to assess the effects of using performance based navigation during flight arrivals to decrease track distances and flight times. Analysis included market research on alternative courses of action and vendor solutions, and developing a non-monetary benefit and risk matrix for investment alternative considerations.
- For the U.S. Navy's Naval Enterprise Networks Program Office designed an earned value management methodology to monitor progress on their 35 Next Generation enterprise-wide information technology transition projects. Programmed a visual basic for applications project management database and project portfolio "Dashboard" for continuous monitoring of metrics. Authored a "Strategy and Implementation Plan" instituting a new operating model to ensure alignment of metrics with the organization's mission.
- Worked with the Department of State's Bureau of Population, Refugees, and Migration to develop the annual fiscal year 2016 strategy for Mexico and Central America intended to provide \$6M in humanitarian assistance to refugees and asylum seekers in the region via three international organization implementation partners.

Business Cost Restructuring

- Generated a baseline cost model for the current operating structure at two of the National Nuclear Security Administration's development complexes and assisted with 12 restructuring initiatives including staffing reductions, benefits restructuring, organizational change, facilities consolidation and proliferation of best practices as part of a multi-year effort to reduce annual operations and maintenance (O&M) costs.

- Supported a team working with the Chief Financial Officer of the World Bank in the identification and implementation planning for a series of “pen and ink” cost reduction initiatives intended to reduce organizational operating expenses by more than \$2M annually. Initiatives included policy changes not requiring capital investment but rather updated guidance on authorized expenses.

Merger and Acquisition Strategy

- Assisted a private pharmaceutical manufacturing firm with the reorganization of personnel in their customer call centers after the acquisition of their downstream medical distribution partner. Through the development of SOPs and a consolidated training and onboarding plan, coordinated the integration and adoption of best practices from the two entities to ensure realizable synergies post-merger.

Operations Improvement

- For a global airline maintenance, repair and overhaul company led a continuous improvement initiative to identify, develop and implement multiple Lean / Six Sigma kaizen projects to streamline supermarket picking operations and improve inventory control. Conducted vendor scheduling and delivery analysis to determine optimal purchase order sizing and ensure compliance with materials accountability standards. Improved inventory control through the development of compliance audits and cycle counts resulting in labor cost reductions and reduced takt times.
- Working with an international environmental and energy consulting consortium, assisted with the development of a campus revitalization plan for a leading U.S. university. Intended to reduce energy consumption while remaining cost neutral, the plan outlined necessary facilities improvements, energy and water demand abatement initiatives, mechanical unit efficiency upgrades, and other environmental conservation ingenuities.
- Working under the auspices of the executive leadership committee at the National Science Foundation, created a proof-of-concept “charge back” model – a system by which consumers of shared services throughout the organization account for the time and value associated with those shared services which they utilize – to promote a system of self-regulation regarding the consumption of those services and ultimately reduce annual operating costs.
- Developed a Change Management and Communications Plan at the Department of State for the global deployment of a replacement information technology (IT) system to manage personnel assigned overseas. Worked with the Human Resources department within the Bureau of Western Hemisphere Affairs to conduct a pilot of the new system and create a three-phased implementation schedule encompassing training for nearly 450 end-users in more than 30 countries.

Organizational Design

- For the U.S. Air Force’s Intelligence, Surveillance and Reconnaissance Agency developed a workforce optimization model for the agency’s Analysis of Alternatives to determine the appropriate blend of personnel staffing (active duty, civilian and contracted support) which simultaneously increased mission effectiveness while remaining cost neutral.